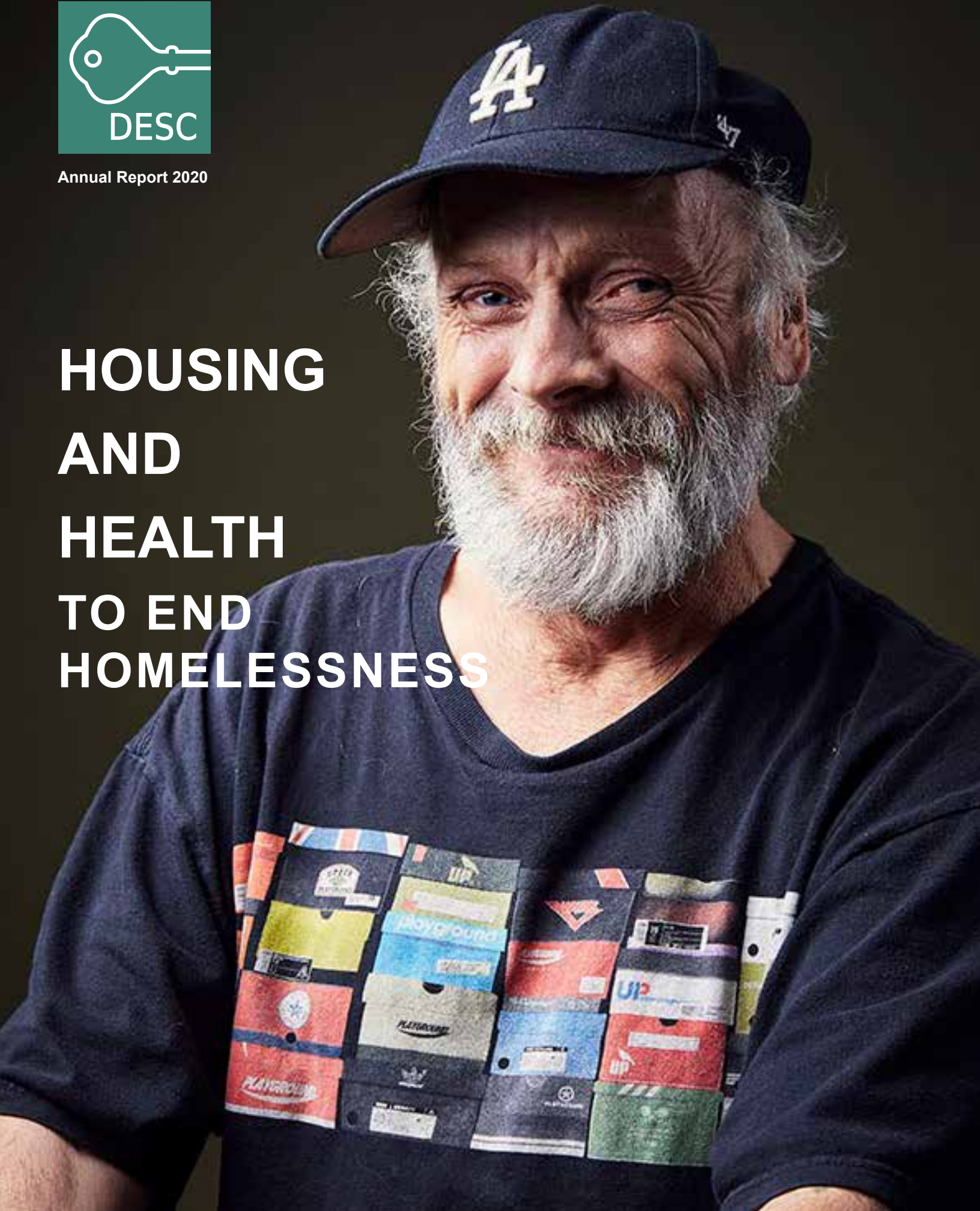




Annual Report 2020

# HOUSING AND HEALTH TO END HOMELESSNESS



# Letter from the Executive Director

*Daniel Malone*

I recognize it seems strange writing about 2020 when so much of 2021 has already passed. These annual reports often come out long after the year has ended mostly due to the amount of time it takes for the completion of our audited financial statements. It is worth saying a bit about 2020, though, given how momentous it was. And how much we couldn't wait to put it in the rearview mirror.

DESC had important ideas going into 2020, especially with regard to how to better configure our survival services—shelters—to meet the needs of the highly vulnerable people we prioritize. The COVID-19 pandemic effectively upended just about everything we were doing, but in some ways it also accelerated progress that had been slow or elusive to that point.

Everyone reading this can relate to the struggles brought on by the pandemic, so I won't dwell on them too much. Suffice it to say we had to adjust nearly all aspects of our services, then readjust as we learned and discovered new hurdles to clear.

The great news is that our swift and sustained focus on COVID prevention and response gave us a lower infection and illness rate than in the King County community as a whole. And I can't say strongly enough how worried we were about the high risk of severe illness and death the virus posed to our clients, a large portion of whom live with significant underlying health complications. We are glad for the pandemic success we have had, but it has come at a cost. Lots of people are struggling.

Throughout it all, our dedicated DESC staff quickly adjusted, stepping up to meet new challenges and creatively solve problems, to benefit our clients.

Within all this we found some opportunities. We were quickly able to shift from operating our largest shelter program (and the original DESC) from a crowded congregate setting to a hotel environment with much more appropriate and private accommodations for people. That proved to be both a great response to the pandemic, and a great improvement in how we can meet the survival shelter needs of people who need substantial care and support. That new way is going to be the norm going forward.

In 2020 we were also able to complete the first phase of Hobson Place, our newest permanent supportive housing program, with the second phase including more supportive housing, and an innovative integrated physical and behavioral health care clinic well underway.



*DESC Executive Director Daniel Malone talks about DESC and Hobson Place Phase 2 during a visit from the chair of the White House Council of Environmental Quality Brenda Mallory. Mallory learned how DESC is building a permanent supportive housing project that will earn Passive House certification.—DESC photo*

At the same time we are developing four more supportive housing programs, a pace we haven't previously been able to achieve, but which is absolutely critical to solving our region's homelessness crisis. And we continued to expand our behavioral health services during the pandemic.

A major advance for us this year has been progress on our commitment to making DESC the most equitable and just place it can be, for our clients and staff alike. We completed an equity audit and brought into our leadership structure our first Director of Organizational Equity and Inclusion.

All of this is possible thanks to the support and generosity of you and all of our partners, including our staff. Thank you for helping ensure we can succeed in these difficult times and beyond!

*Daniel Malone*  
Oct. 13, 2021



Photography courtesy of Matt Villanueva

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# Thank You

Thank you for volunteering your time and talents, and donating goods, services and funds.

# Our Mission Statement

DESC helps people with the complex needs of homelessness, substance use disorders, and serious mental illness achieve their highest potential for health and well-being through comprehensive services, treatment, and housing.

All numbers cited in this report are annual totals from 2020 unless otherwise stated.

DESC is a 501(c)(3) nonprofit, Tax ID: 91-1275815

# DESC's 2020 Work at a Glance

7,921

clients served

1,488

supportive housing tenants

2,699

new clients

262

people connected to housing from homelessness



*This hummingbird mural by artist and founder of 8th Generation Louie Gong will be displayed at Hobson Place.— DESC photo*

## Housing + health care

Hobson Place Phase 1, 85 studio apartments with wrap-around supportive services opened on Oct. 7, 2020.

DESC began Phase 2 construction in May 2020. The new wing will offer 92 units of supportive housing and a unique partnership with **Harborview Medical Center**—to provide the first local, full-scale, health care clinic specifically designed to meet the complex needs of people living with disabilities who have experienced chronic homelessness. The clinic, to open in early 2022, will serve DESC's clients and the broader community.

3

## Housing First



HOUSING FIRST

DESC helped pioneer the Housing First movement. We continue to develop the housing Seattle needs, from the ground up.

Housing is health care. Once people have safe housing, they're able to recover from trauma and make good use of treatment resources. Over decades we have learned again and again that housing is a first step toward effective treatment for behavioral health or substance use disorders. Learn more at [desc.org/what-we-do/housing](https://desc.org/what-we-do/housing).



## Hobson Place—

85 new homes

{Phase 1

Integrated Clinic & 92 new homes

{Phase 2

# Supportive Housing Program

1811 Eastlake

Cottage Grove

Interbay Place

The Morrison

Aurora House

Commons

Kerner-Scott House

Rainier House

Canaday House

The Estelle

Keys to Home

The Union Hotel

Clement Place

Evans House

Lyon Building

Scattered Sites

Hobson Place

Learn more about Housing First at [desc.org/what-we-do/housing/housing-first](https://desc.org/what-we-do/housing/housing-first).

## Today

14

buildings

481,891

nights of supportive  
housing provided

1,488

tenants  
in DESC  
housing



## Tomorrow

92

homes in  
Hobson Place  
Phase 2 open  
January 2022

100

homes in  
Bitter Lake  
open 2022

125

homes  
in Green  
Lake open  
2022

95

homes in  
Burien  
open 2023

95

homes in  
Woodland  
open 2023



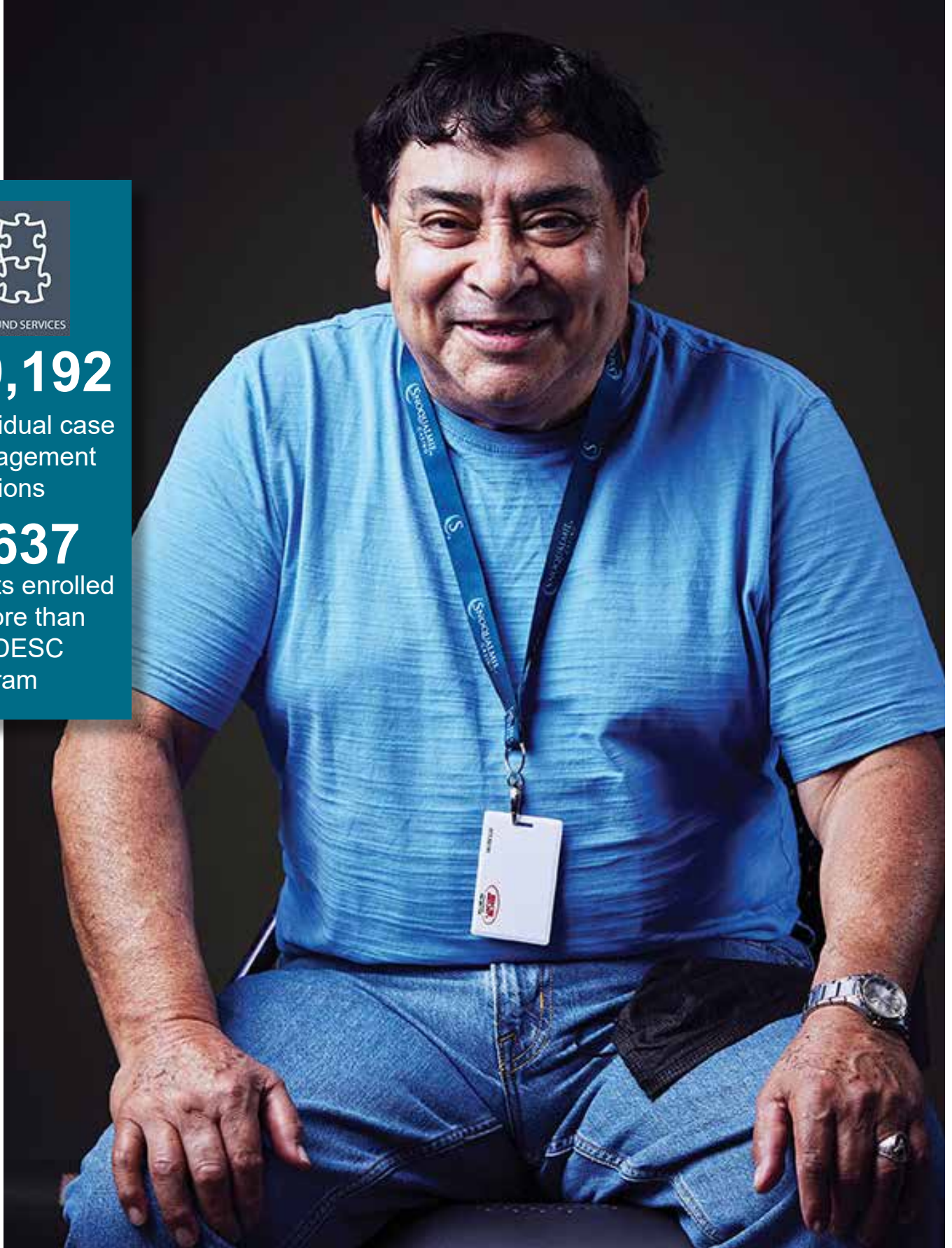
WRAP-AROUND SERVICES

**39,192**

individual case management sessions

**5,637**

clients enrolled in more than one DESC program



## DESC wrap-around services

Teams of mental health, substance use disorder and medical professionals work together to meet each client's unique needs in order to interrupt cycles of homelessness and instability. They help people make smooth transitions to services and housing, and give them access to the tools they need to stay housed.



# Direct Outreach & Clinical Programs

**2,874**  
people served

## Outreach programs

**D**ESC's outreach programs deliver survival and support services directly to the residents of the city who most need help to organize their lives and receive health care services.

We help people who are experiencing homelessness in conjunction with conditions such as untreated schizophrenia, bipolar disorder and other serious mental illnesses, and who frequently suffer from co-existing substance use disorders. We go to them wherever they are in the city, building trust and connecting them to resources.

## Clinical care

We also offer outpatient mental health care with low barriers to entry. Case managers provide counseling, manage medication and coordinate each person's care across DESC programs and with other agencies.

## Health Services

Learn more at [desc.org/what-we-do/health-services](https://desc.org/what-we-do/health-services).

- COAT (Community Outreach and Advocacy Team)
- HOST (Homeless Outreach Stabilization and Treatment)
- Onsite medical services
- PACT (Program of Assertive Community Treatment)
- SAGE (Support, Advocacy, Growth and Employment)
- SHARP (Services and Housing to Access Recovery)
- Substance Use Disorder Treatment
- Supported Employment
- BAT & OTN Team (Buprenorphine Assisted Treatment & Opioid Treatment)
- Street medicine
- Pathfinder
- CRP (Crisis Respite Program)

**14**  
nurses provide  
outpatient care





# Behavioral Health Crisis Response, MCT, CSC

## Mobile Crisis Team

Our Mobile Crisis Team (MCT) of 43 mental health and substance use disorder professionals has extensive training in crisis de-escalation and response. The MCT accepts referrals from first responders throughout King County, including police, firefighters and EMTs. When MCT receives a referral, they travel to the individual from our locations in Seattle's Central District, Kent or Bellevue, to connect the person in crisis to other services.



## Crisis Solutions Center

One option is to offer treatment and support at DESC's Crisis Solutions Center (CSC). While there, a person can stabilize and be connected to longer-term services that will meet their needs. The CSC's goal is to reduce chronic homelessness and unnecessary involvement in the criminal legal and emergency medical systems.

At the Crisis Solutions Center, nurses, psychiatrists, peer providers, social workers and substance use disorder specialists work together to provide trauma-informed care.

**2,657**

Mobile Crisis Team outreach referrals

**12**

nurses provide inpatient care



**3,334**

people served by the Crisis Solutions Center



# Survival Services



The best intervention for a person experiencing chronic homelessness is supportive housing. As we create a city where enough affordable housing is available, emergency shelters can save lives by providing safe indoor spaces and connecting people to other resources and services.

During the pandemic we learned that our shelter guests are much better able to stabilize and make progress when given access to their own rooms. We moved hundreds of guests out of congregate settings and into hotels in Seattle and Renton. Now that we know how much better people's needs are met in non-congregate settings, we don't ever want to go back.

We're working with King County to find and purchase hotels for this purpose. People in crisis deserve enough privacy, stability and care to be able to heal.

## 169,561 bed nights in shelter and hotel programs

### Emergency Shelter

*In 2020, several programs were moved to Exhibition Hall at Seattle Center and a hotel in Renton.*

Exhibition Hall (COVID response: March 2020 – June 2021)  
Renton hotel (COVID response: March 2020 – present)

- Main Shelter closed, program moved in April 2020 due to COVID risk
- Queen Anne Shelter closed, program moved in April 2020 due to COVID risk
- Kerner-Scott Women's Shelter
- Navigation Center
- West Wing Shelter

Learn more at [www.desc.org/what-we-do/survival-services/](http://www.desc.org/what-we-do/survival-services/).



Beginning in April 2020, 235 of DESC's shelter clients were able to stay in clean, secure, private rooms at a Renton hotel. King County leased it as temporary shelter, and provided it to DESC as an alternative to DESC's large congregate shelter. —photos courtesy of Tosin Arasi

# Leadership | Board of Directors

As of June 1, 2021

## *Clark Kimerer, Chair*

Assistant Chief, Retired  
Seattle Police Department

## *Veronica Kavanagh, Vice Chair*

Informatics Analyst, Swedish Medical Center

## *Sandeep Kaushik, Treasurer*

Partner, Sound View Strategies

## *Nina Maisterra, MD, Secretary*

Family Medicine, UW Medicine

## *Derrick Belgarde*

Executive Director, Chief Seattle Club

## *Karen Breckenridge*

Principal, Breckenridge Consulting Services

## *Susan Byrnes*

Chief Communications Officer  
Bill & Melinda Gates Foundation

## *Terrence Carroll*

Distinguished Jurist in Residence, Seattle  
University School of Law

## *Patti Cole-Tindall*

Undersheriff, King County Sheriff's Office

## *John Hayes*

Captain, Audit, Policy and Research Section  
Seattle Police Department

## *Laura Inveen*

Judge, Retired, King County Superior Court

## *Nico Lovejoy*

Head of Product, Ondema

## *Peter McGough, MD*

Medical Director, retired, UW Neighborhood Clinics

## *Jon Scholes*

President and CEO, Downtown Seattle Association

## *Larry Smith*

Attorney

## *Brian Surratt*

Assistant Vice President, Real Estate Development  
and Community Relations, Alexandria Real Estate

## *Ron Wright, AIA*

Principal, Ron Wright & Associates/Architects, PS

## Thank you, 2020 volunteers!

### You helped keep us safe

**C**OVID forced us to make many changes in order to limit transmission of the virus and protect our clients and staff.

The need for personal protective equipment was one major change. At the start of the pandemic, we relied on many wonderful volunteers to create cloth facial coverings from basic supplies we provided. The masks were distributed to staff and clients throughout DESC.

Nathan Sawyer, DESC's Pioneer Thrift manager, coordinated all of the deliveries of mask supplies to volunteers, and the pickups of completed masks.

"It was so amazing how hundreds of people in the community volunteered thousands of hours and so many mask-making supplies to keep our clients and ourselves safe," Nathan says. "Over 10,000 hand-sewn masks were donated to us!"

### Mask-making volunteers

Tiffany Acker  
Allison Adams  
Mary Ellen Anderson  
Melinda Anderson  
Lisa Bade  
Pauline Bariola  
Kelly Burke  
Heidi Bush  
Taylor Carlson  
Avery Cherie  
Carol Chin  
Alicia Chou  
Emily Chou Lee  
Julie Cwiner  
Marie Dunn  
Kymberly Evanson  
Cayla Fezzie  
Candace Fields  
Courtney Golden  
Dorothea Harding  
Rachel Harrison



Paula Hemp  
Jannah Horvath  
Catherine Hughes  
Cassie Hunter  
Jennifer Ingalls  
Debbie Inglis  
Annie Johnson  
Malia Keene  
Thao Le  
Elise Leahy  
Chloe Lewis  
Eleanor Malone  
Jody Mawa  
Lisa Maynard

Beth McAlpine  
Emily Miller  
Anne Neely  
Jill Newton  
Leilani Nussman  
Abby Oster  
Brett Pepowski  
Kati Peters  
Nancy Raiken  
Rachel Self  
Emma Shafer  
Liz Siska  
Susan Springer  
Laura Stocker  
Tacoma Group  
Michelle Tonneslan  
Madeleine Winward  
Ariel Zaslav



## Ongoing volunteers

Landon Allred  
Greg Anacker  
Virginia Anderson  
Todd Archibald  
Sarah Austin  
Wesley Austin  
Sarah Bak  
Tommy Barquintero  
Karen Bidwell  
Christine Bompous  
Amy Bosch  
Phil Boyer  
Eric Brandon  
Karen Breckenridge  
Don Brown  
Nadine Brumbaugh  
Brook Buettner  
Jana Buss  
Peter Caron  
Lois Cassidy  
Natalie Castillo  
Elise Chayet  
Alison Christie  
James Clark  
Brad Conner  
Colleen Cooke  
John Cram  
Doris Devries  
Marie Dunn  
Richard Eastlick  
Sheila Eastlick  
Lynn Frasier  
Rebecca Fraser  
Christoph Gaebler  
Candace Gnyp  
Peggy Greenwood  
Steve Grey  
Avery Guilbert  
Mary Louise Halm  
Lance Hang  
Judith Hatch  
Brendan Hennessey  
Elmie Hill  
Sarah Hill  
Chris Hollinger  
Angella Hould  
Connie Huffine  
Rachel Hutchings  
David Irwin  
Kasia Jarmolowicz  
Emilia Jones  
Manya Jones  
Louise Kato  
Lee Kellogg  
Margaret Klockars  
Lorraine Kunimoto

Laura Larson  
Agnes Lee  
Margot Lewis  
Susan Lin  
Richard Lippold  
Juan Martinez  
Marcia Mason  
Scott Mayhew  
David McCracken  
Marcia McCracken  
Rob McGuire-Dale  
Cara McGough  
Gayle McKool  
Juanita McLaughlin  
Donald Mitchell  
Matthew Mitchell  
Carol Mooney  
Fiona Morgan  
Chris Murray  
-V- Nace  
Katharine Nyden  
Matthew Offenbacher  
Christen Offner  
Debbie Palmer  
Sarah Parkhurst  
Claudia Patton  
Michael D. Pierson  
Suzie Poffenbarger  
Pat Prentice  
Danie Quinn  
Adele Reynolds  
Kate Rheta  
Sheila Richardson  
Kaitlynn Riddle  
Rebecca Roth  
Fablina Sahara  
Steven Seick  
Anne Seiler Davis  
Katherine Seymour  
Alex Siciliano  
Jeffrey Smith  
Mark Smith  
Maria Spear  
Andrew Tait  
Hannah Tait  
Candida Taylor  
Julie Taylor  
Adam Templeton  
Shelli Todd  
Matthew Van Duyn  
Kimberlie Vaughn  
Corie Walsh  
Michele Wang  
Leah Watkins  
Veronica Ward  
Jeremy Weatherly  
Philip White  
Janetmarie Wolfe  
Julie Zander  
Bill Zook

## Groups

### Horizon Realty

Anne Asman  
Nicole Persons  
Cassidy Smith  
Emmett Maki  
Laura Hoelzl  
Brandon Thomas  
Caanan Adams  
Nolan Lechner  
Erica Murray  
Kerrig Murray  
Vanessa Bartlett  
Aisha Martin  
Ben Niese  
Collin Marshall  
Gregory Gilson  
Sophia Engle  
Jenna Beckel  
Drew Geiger

### MAC Cosmetics

Bethany Bunce  
Belinda Garcia  
Cynthia Hernandez  
Joanna Hubbard  
Amanda Lampert  
Jesse Pyle  
Megan Ridenour

### Paychex

Destine Bailey  
Kirsten Bolden  
Kendal Detrick  
Jessica Dunson  
Brittany Foster  
Errol Franada  
Mike Gerlitz  
Jeff Hunlock  
Rebecca Kerin  
Sam Khounnala  
Gina Leonard  
Lindy Lindquist  
Jennifer Mapes  
Michael Marques  
Jamie Martinez  
Jeniphr Moxley  
Michelle Nagy  
Mark Padgett  
Shon Roe  
Alix Sappington  
Kati Saunderson  
Ashley Sokel  
Christopher Thrower

### Phi Alpha Delta

Krithi Basu  
Cooper Dincu  
Hannah Elzig  
Joey Golden  
Audrey Koreski  
Callista Ordenez  
Ethan Silver  
Daniel Simic  
Zoe Toupin  
Gabby Vanderlaan  
Lauren Watkins

### Puget Sound

#### Oncology Nursing Society

Joel Beckerman  
Lily Beckerman  
Dennis Bigelow  
Lolinda Bigelow  
Denae Davis  
Steve Grey  
Anthony Indelicato  
Jennifer Lynch  
Sandra Olson  
Carol Oshima  
Laurie Thibert  
Nancy Thompson  
Kay Walz  
Lisa Westmoreland  
Javiera Zambrano

### UW: Law, Societies and Justice Program

Gabriel Adler  
Rebecca Andrews  
Katherine Beckett  
Rebecca Branch  
Akvile Bukauskaite  
Lindsay Cael  
Stephanie Chavez  
Denise Chen  
Madeline Coke  
Sabrina Commons  
Nardia Duarte  
Nadra Fredj  
Steve Herbert  
Matthew Huang  
Sam Hunt  
Kathryn Joy  
Shayla Kline  
William Langevin  
Alex Lynch  
Clara Manahan  
Noe Merfeld  
Mindy Nan



Sabrina Page  
Zulen Pantoja-Ortega  
Medha Raman  
Ruby Rawlinson  
Jaden Rayl  
Lauren Rosen  
Mandeep Sandhu  
Tamsin Teague  
Lindsey Townsend  
Mackenzie Wamble  
Katherine Yamamoto  
Emma York

### Walsh Construction

Eric Brandon  
Angella Hould  
Lee Kellogg  
Juan Martinez  
Juanita McLaughlin  
Mark Smith

### Washington for Pete

Carrie Barnes  
Kaitlyn Barnes  
Nathaniel Barnes  
Barry Barnes  
Abigail Barnes  
Ayden Duchouhay  
Luisa Grutz-Bianchi  
Krista Painter  
Aviva Richman

### Zillow

Rachel Blaine  
Kyle Carmack  
Jess Gandy  
Abigail McCarthy  
Robyn O'Brien  
Linda Ouk  
Alex Phay  
Terry Pooler

## Ongoing

Holy Rollers  
Awake in Action  
Casting Forward  
Ordinary Efforts

You have donated  
**\$5,352,819**  
in in-kind gifts

in warm meals, clothing,  
furnishings, stock and so much  
more.

These are sometimes lifesaving  
items and always appreciated!



*Volunteers from the Puget Sound Oncology  
Nursing Society sorted donated clothing.*



Photo courtesy of Matt Villanueva

**14,707 hours ÷  
361 volunteers =  
41 hours of time  
each donated**

Even though COVID reduced  
options for volunteering

## Thank you, interns

Megan Bagley	Allison Covey	Valerie Garibay
Randy Foss	Tabitha Brown	Zenith Savery
Adrienne	Tristin Pendergrast	Ashley Perkins
Burrington	Elliott McMurray	Steve Schrock
Julia Durant-Storey	London	Lizzy Chao
Laura Wittmann	Rachel Hernandez	Elena Lecoq
Elias Daniels	Zaryn Averan	
Ivy Kim-Aguilar	Vincent Davis	
Liam Malpass	Kyle Ward	
Pam DeKeyser	Jessica Kalvig	
Jong Oh	Espi Garcia	

# Research & Innovation



## Characteristics of COVID-19 in Homeless Shelters—A Community-Based Surveillance Study

**Announced: Sept. 15, 2020**

A University of Washington study of 1,434 residents and staff at 14 adult and family homeless shelters in King County showed the need for routine viral testing outside of clinical settings for those experiencing homelessness. It also showed that people in shelters may be at greater risk for outbreaks due to overcrowding and shared bathrooms.

The study appeared in a peer-reviewed article in *Annals of Internal Medicine* in January 2021.

The study, conducted from January through April 2020, began as an “offshoot” of the November 2019 Seattle Flu Study conducted at various community locations, including DESC’s main shelters. That study researched the trial of onsite testing and treatment to manage flu outbreaks in a setting where they could easily spread.

Read the study at <https://bit.ly/3k6hUBr>.

## Combining behavioral harm-reduction treatment and extended-release naltrexone for people experiencing homelessness and alcohol use disorder

**Published: March 2021**

In a new study, people experiencing homelessness and alcohol use disorder saw improved health while receiving both behavioral and medication treatment. During the three-month treatment, participants reported using less alcohol, suffering less harm from alcohol use and enjoying better physical health quality of life, according to the paper published March 10 in “*Lancet*.” Results plateaued when treatment ended.

The study originated at DESC in partnership with the UW. The study’s lead author, Susan Collins, co-directs the Harm Reduction Research and Treatment (HaRRT) Center at the University of Washington School of Medicine.

Read the study at <https://bit.ly/3kamv5w>.

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*DESC participated in the research on this page. We rigorously evaluate our work to find evidence-based solutions for people who experience chronic homelessness.*

## Impact of Hotels as Non-Congregate Emergency Shelters

**Published: November 2020**

In April 2020, our community responded to the COVID-19 pandemic by relocating over 700 people from crowded congregate emergency shelters into hotel settings. By November 2020, over 1,100 people had been temporarily sheltered in hotels.

DESC had been calling for these measures to protect our vulnerable clients. We shifted major operations from congregate to non-congregate settings.

The county, and the region, aimed to reduce transmission of the virus and protect vulnerable people experiencing homelessness by putting fewer people together in shelter situations. King County, the City of Seattle and homeless service providers alleviated crowding by opening new congregate shelters in spaces that were big enough to allow for physical distancing.

Researchers from the University of Washington and the King County Department of Community and Human Services studied the effects and results of these actions. The data showed that the moves limited COVID-19 spread among those in hotel rooms versus those in congregate shelters.

The study also found additional positive results for people staying in hotel rooms. Thanks to having consistent, clean private rooms with bathrooms, they experienced:

- feeling more stable;
- improved mental and overall health and well-being, shown through better sleep and hygiene;
- less interpersonal conflict, due to lower anxiety, and subsequently, fewer emergency 911 calls;
- more time to plan for future goals such as finding permanent housing, a job or more education;
- more people leaving temporary shelter to live in permanent housing, and greater participation in homeless housing services.

Read the study at <https://bit.ly/3hzFJ2R>.

# Financial Summary

Consolidated  
Statements

For the year Jan. 1-Dec. 31, 2020

## Statement of Financial Position—DESC & Related Partnerships

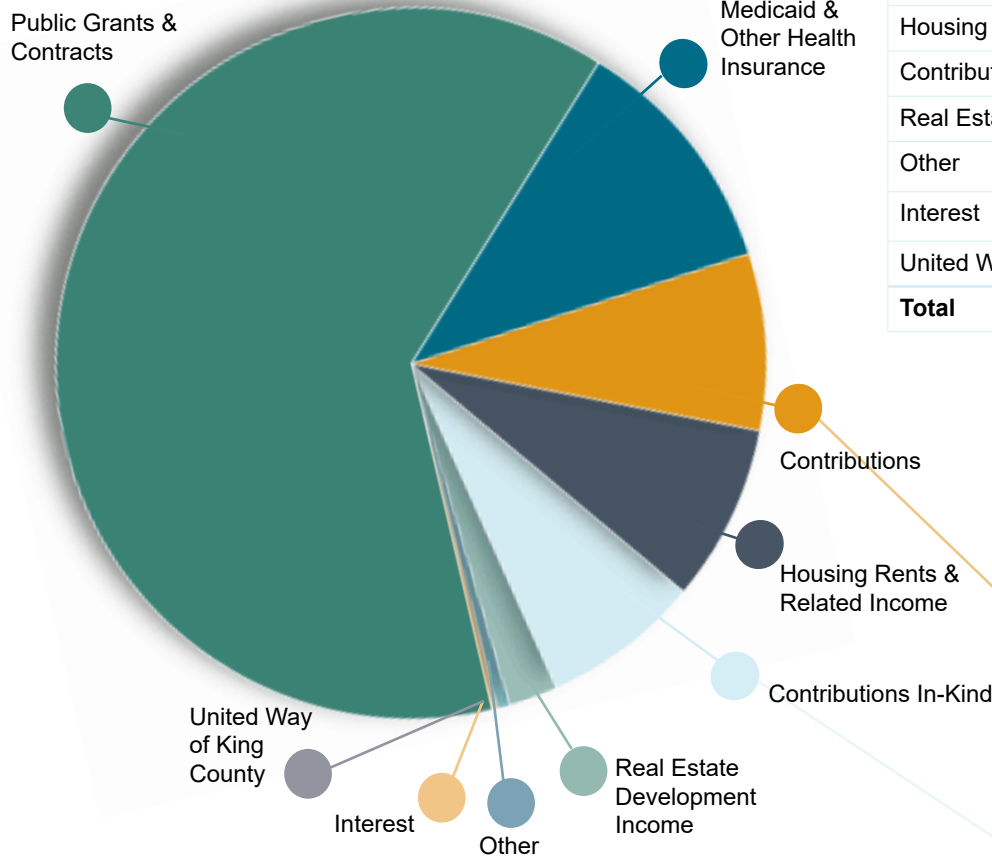
### Assets

Cash & Cash Equivalents	\$6,128,543
Accounts Receivable & Prepaid Expenses	\$9,939,102
Restricted Assets & Housing Reserves	\$19,098,808
Land, Buildings, Furnishings & Leasehold Improvements (Net)	\$168,219,992
Notes Receivable, Construction in Progress & Other Assets	\$36,821,633
<b>Total Assets</b>	<b>\$240,208,078</b>

### Liabilities

Accounts Payable	\$6,146,734
Deferred Revenue	\$8,783,358
Client Custodial Accounts & Other Liabilities	\$6,566,580
Notes Payable	\$132,158,907
<b>Total Liabilities</b>	<b>\$153,655,579</b>
<b>Net Assets</b>	<b>\$86,552,499</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$240,208,078</b>

## Statement of Activities—DESC & Related Partnerships

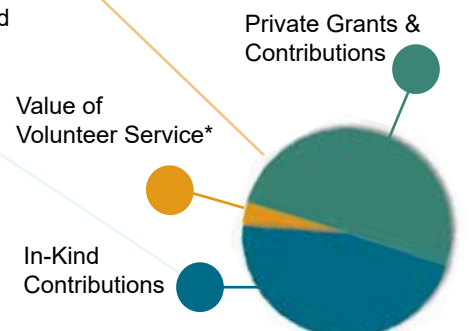


## Operating Revenue

Public Grants & Contracts	\$46,073,366
Medicaid & Other Health Insurance	\$8,180,581
Contributions	\$5,869,131
Housing Rents & Related Income	\$5,794,094
Contributions In-Kind	\$5,352,819
Real Estate Development Income	\$1,589,782
Other	\$383,382
Interest	\$151,832
United Way of King County	\$50,000
<b>Total</b>	<b>\$73,444,987</b>

## Contributions to DESC

Private Grants & Contributions	\$5,869,131
In-Kind Contributions	\$5,352,819
Value of Volunteer Service*	\$400,030
<b>Total</b>	<b>\$11,621,980</b>

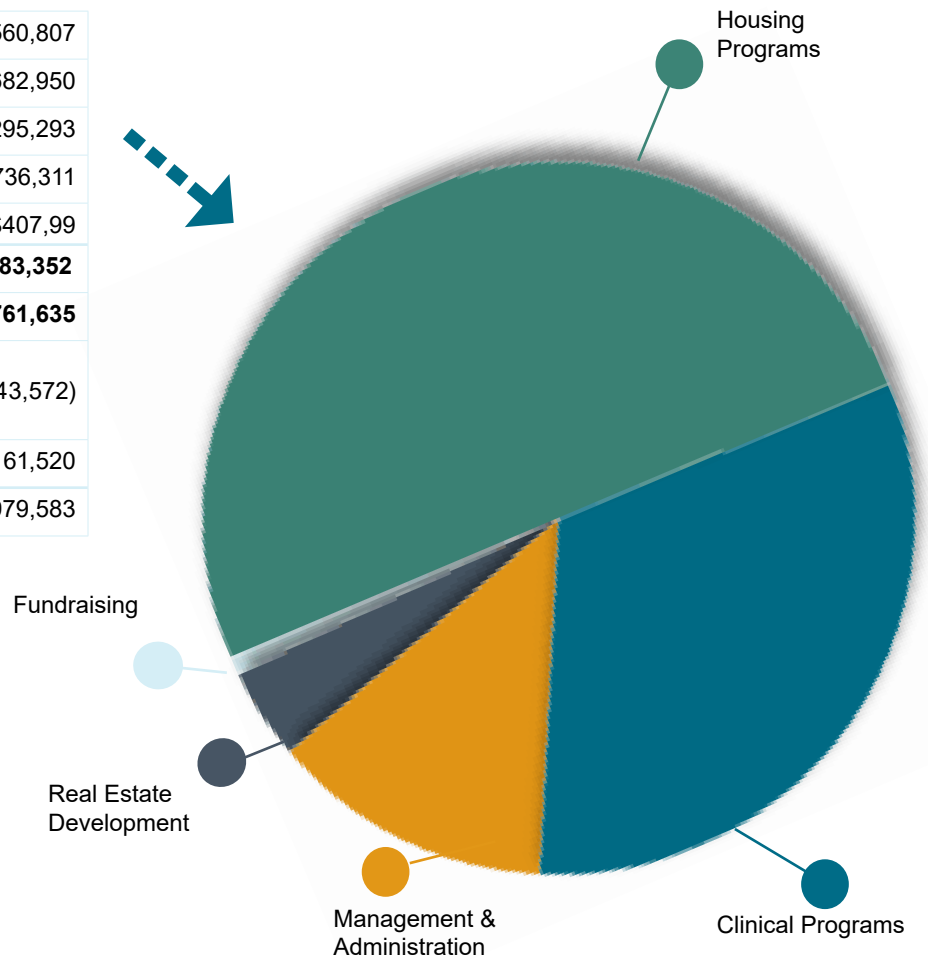


\* Value assessment from independentsector.org; not part of audited financials

## Statement of Activities—DESC & Related Partnerships (continued)

### Operating Expenses

Housing Programs	\$32,560,807
Clinical Programs	\$20,682,950
Management & Administration	\$8,295,293
Real Estate Development	\$2,736,311
Fundraising	\$407,99
<b>Total</b>	<b>\$64,683,352</b>
<b>Operating Surplus (Deficit)</b>	<b>\$8,761,635</b>
<b>Non-Operating Revenue &amp; Expense</b>	
Depreciation, Amortization & Accrued Interest	(\$7,943,572)
Other Non-Operating Revenue	\$161,520
<b>Net Income (Loss)</b>	<b>\$979,583</b>



This information is based on DESC's 2020 audited financial statements. Please contact Director of Fund Development Megan Mayes at [mmayes@desc.org](mailto:mmayes@desc.org) with questions or for a copy of the full report.



*And a very big thank you to Alexi, Bill, Mario and Vernon, whose photos grace these pages.*