



Annual Report 2019



HOUSING AND HEALTH TO END HOMELESSNESS



DESC is a social justice organization, and we have a responsibility to strive for justice in our work and in our workplace at all times.

Letter from the Executive Director

Oct. 12, 2020

I'm excited to share our great work from 2019, but admit it's been a bit overshadowed at this point by the events of 2020!

The coronavirus pandemic created historic risks to DESC's clients and unprecedented challenges to our ability to safely assist people who have experienced homelessness and who live with serious health conditions. So far, our quick response and sustained changes in programming have limited the worst impacts of the virus on clients and staff. As we all get accustomed to living with the threat of COVID for the long-term, DESC is again leading the way for transformational change in how to provide humane, effective responses to homelessness.

In March 2020, we created an internal COVID Team and put numerous new protocols and structures in place to prevent and respond to clients with COVID. We moved hundreds of residents of our most congested shelter locations into hotels and larger spaces to allow for social distancing.

The COVID Team continues to review symptom reports, arrange follow-up with medical professionals, coordinate testing, track results, facilitate contact tracing when we learn of positive cases, and coordinate referrals to isolation and quarantine sites operated by King County.

DESC staff are going above and beyond to prevent the spread of this virus. They practice physical distancing, wear masks (and other personal protective equipment as needed), provide masks for clients and encourage their use, and clean our shared spaces.

We're testing as much as we possibly can, with help from our partners at Harborview Medical Center, Seattle Flu Study, King County Public Health, Neighborcare Health, and Swedish Medical Center.

To avoid unnecessary trips and group gatherings, we have been delivering meals and medicine directly to clients at their apartments or sleeping spaces. We've increased daily meal service with help from partners FareStart, OSL-Operation Sack Lunch and Food LifeLine.

This pandemic has highlighted limitations in the healthcare system, particularly for marginalized people. We continue to work closely with local officials to advocate for systems changes to better serve the most vulnerable among us.

The recent instances of people with COVID in our programs have again highlighted the need to abandon congregate shelter settings. For years we've been saying "Housing is Healthcare." This pandemic has proven this

69

confirmed cases of COVID across DESC

1,583

COVID tests for clients and staff

2

deaths from COVID among clients

Data from January – October 2020

true both for the people we serve but also for the wider community.

When isolation and quarantine are required for safety, every member of society must have access to safe and secure housing. Neglecting this need for some results in a less safe community for everyone.

We are hard at work on creating as many new units of permanent supportive housing as we can, and are also trying to find long-term options for our shelter programs so that when people need shelter they can reside in individual rooms rather than congregate settings.

The initial effects of moving people out of shared spaces have been profound. First,

no COVID outbreaks have occurred. But every bit as important is the difference that could be seen immediately upon moving 200 people from congregate bunk rooms to the hotel rooms. The new space is calmer and quieter. Clients are reporting lowered stress. Staff are reporting less tension among clients and a greater openness to exploring additional services including behavioral health care.

This summer, thousands gathered in the streets of our city to stand up for justice for Black Lives. DESC is a social justice organization, and we have a responsibility to strive for justice in our work and in our workplace at all times. We have long spoken out about injustice toward and poor treatment of people with disabilities, especially behavioral health disabilities. And while we have also been striving for better equity and social justice, especially race equity, within our organization, we have spoken out less about that. The movement for Black Lives in the summer of 2020 has put this into focus, and brings up our own direct history with unjust policing.

Ten years ago, longtime DESC client John T. Williams was simply walking near his home at a DESC supportive housing building when he was shot

and killed on the sidewalk by a white Seattle police officer. That incident galvanized a police reform movement in Seattle. Subsequent continued killings of Black, and Indigenous and people of color (BIPOC) in the ensuing decade here in Seattle and elsewhere demonstrate that the reform efforts to date have been insufficient.

At DESC, we are working to address our own internal inequities and better empower staff and clients of color, to call attention to the broader community change that is required for justice and to highlight our crisis response work as an alternative to police for public behavioral health crises.

During this time we have experienced an outpouring of support for our clients. We are grateful to be part of a community that values public health and social justice. We are also grateful for our partners inside and outside of government who have provided resources to help our clients through this difficult time. Thank you for standing with DESC as we stand for the most vulnerable.

Sincerely,



Daniel Malone



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Thank You

You are a visionary.

You can see a more just and equitable society and, more than that, you're willing to give of yourself to make it happen: your time, your talents, your dollars. We are so grateful to have you on our side as we face dual disasters – a global pandemic and more than 11,000 people without homes in King County alone.

Mission Statement

DESC works to end the homelessness of vulnerable people, particularly those living with serious mental illnesses or substance use disorders. Through partnerships and an integrated array of comprehensive services, treatment and housing, we give people the opportunity to reach their highest potential. At DESC, uncommon efforts produce uncommon results that eliminate homelessness one person at a time.



HOUSING AND HEALTH TO END HOMELESSNESS

Our Work at a Glance



8,622 total clients served by DESC

3,120

new clients served across DESC

1,466

tenants in supportive housing

388

people connected to housing from homelessness

47,019

individual case management sessions

67%

of DESC clients benefit from more than one DESC program

Integrated Services

Teams of mental health, substance use disorder and medical professionals work together to meet each client's unique needs in order to interrupt cycles of homelessness and instability. They help people to make smooth transitions to services and housing and give people the tools they need to stay housed.



Direct Outreach and Clinical Programs

DESC's outreach programs deliver survival and support services directly to our city's most vulnerable community members. We help people who are experiencing chronic homelessness along with untreated schizophrenia, bipolar disorder, and other serious mental illnesses, often co-existing with substance abuse disorders. We meet clients wherever they are in their lives, building trust, and then connecting them to resources.

We also offer low-barrier outpatient whole person care, mental health, substance use disorder, and physical health care. Staff provide counseling, medication management, and help coordinate each person's care across DESC programs and with other community agencies.

3,013

people served by outreach
and clinical programs







Mobile Crisis Team and The Crisis Solutions Center

Our Mobile Crisis Team (MCT) is composed of mental health professionals with extensive training in substance use disorder work, crisis de-escalation and response. The team is currently a resource for first responders throughout King County, including police, firefighters and EMTs. When help is requested, we send a team from our locations in Seattle's Central District, Federal Way or Bellevue.

Unlike police, who are trained in force and other emergency responders, who are trained in first aid, MCT professionals have the education, skills and experience to assist someone who is having a behavioral health crisis.

Often the solution is to bring the person to DESC's Crisis Solutions Center (CSC) where they can stabilize and be connected to longer-term services that will meet their needs.

At the CSC, nurses, psychiatrists, peer providers, social workers, and substance use disorder specialists work together to provide trauma-informed care for up to 17 days.



4,040

crisis outreach
referrals from first
responders, DCRs &
Crisis Connections



3,054

people served by the
Crisis Solutions
Center

Housing First

DESC was a pioneer in the Housing First movement. We continue to develop the housing Seattle needs from the ground up. We are on track to open or begin construction on 497 new units during 2020 and 2021!

Housing is healthcare. Once people have safe housing they're able to recover from trauma and make good use of scarce treatment resources.

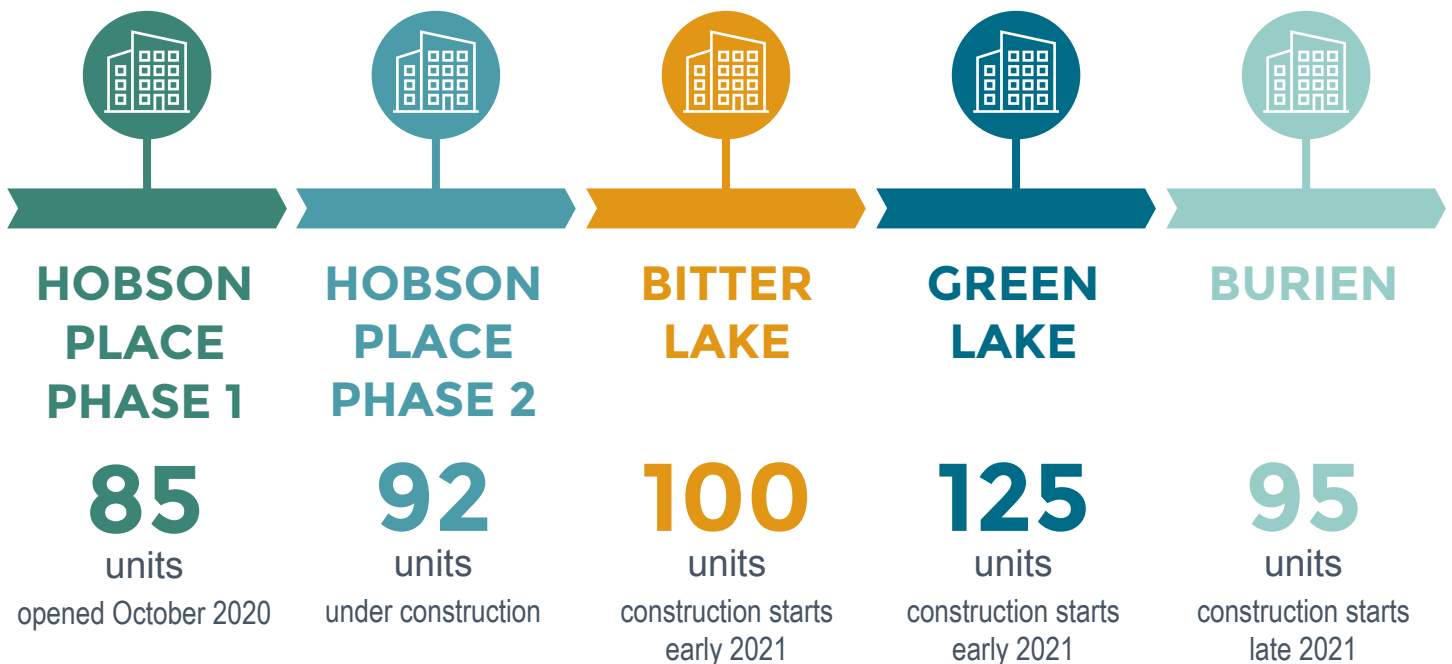
Over decades we have learned again and again that housing is a first step toward effective treatment for mental health or substance use disorders.

2019
13
 Buildings and Scattered Sites

469,876
 Nights of supportive housing provided

1,466
 Tenants in DESC housing

2020 and Beyond







**In-Kind
Gifts**

You've donated **\$1,974,585**

in warm meals, clothing, furnishings, and so much more.
These items are sometimes lifesaving and always appreciated!



Survival Services



174,964

bed nights of
shelter provided

The best intervention for a person experiencing chronic homelessness is supportive housing. As we work to create a city where enough housing is available, emergency shelters can save lives by providing safe indoor spaces and connecting people to other resources and services.

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599
volunteers
donated
more than

19,258
hours that
means each
volunteer
donated an
average of

32 hours!

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\$100,000+

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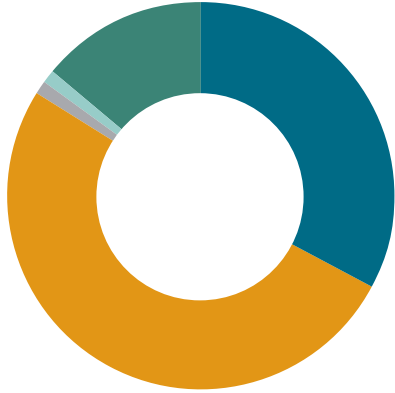
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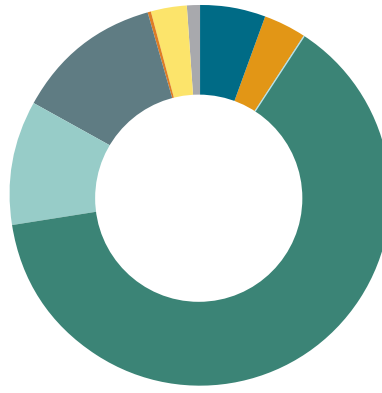
Financials

For the year January 1 to December 31, 2019



Operating Expenses

Clinical Programs	\$18,134,361
Housing Programs	\$27,953,500
Real Estate Development	\$565,310
Fundraising	\$599,029
Management & Admin.	\$7,613,313
Total	\$54,865,513



Operating Revenue

Contributions	\$3,171,300
Contributions In-Kind	\$1,974,585
United Way of King County	\$63,772
Public Grants & Contracts	\$35,401,180
Housing Rents & Related Income	\$5,837,715
Medicaid & Other Health Insurance	\$7,085,511
Interest	\$82,097
Real Estate Development Income	\$1,758,102
Other	\$500,220
Total	\$55,874,482



Contributions to DESC

Private Grants & Donations	\$3,171,300
Contributions In-Kind	\$1,974,585
Value of Volunteer Service*	\$523,818
Total	\$5,669,703

*Value assessment from independentsector.org/value-of-volunteer-time-2020/ for 19,258 hours by 599 volunteers

Consolidated Statements

Statement of Financial Position-DESC & Related Partnerships

Assets

Cash & Cash Equivalents	4,149,161
Accounts Receivable & Prepaid Expenses	6,664,273
Restricted Assets & Housing Reserves	16,013,494
Land, Buildings, Furnishings & Leasehold Improvements (Net)	144,532,474
Notes Receivable, Construction in Progress & Other Assets	14,085,249
Total Assets	\$185,444,651

Liabilities

Accounts Payable	3,076,506
Client Custodial Accounts & Other Liabilities	5,447,285
Notes Payable	105,253,775
Total Liabilities	\$113,777,566

Net Assets **\$71,667,085**

Total Liabilities & Net Assets **\$185,444,651**

The information presented above is based on DESC 2019 audited financial statements. If you have questions, or would like a copy of the full report, please contact Megan Mayes, Director of Development, at 206-515-1538.

Statement of Activities-DESC & Related Partnerships

Revenue

Contributions	3,171,300
Contributions - In-Kind	1,974,585
United Way of King County	63,772
Public Grants and Contracts	35,401,180
Housing Rents and Related Income	5,837,715
Medicaid and Other Health Insurance	7,085,511
Interest	82,097
Real Estate Development Income	1,758,102
Other	500,220
Total Revenue	\$55,874,482

Expenses

Clinical Programs	18,134,361
Housing Programs	27,953,500
Real Estate Development	565,310
Fundraising	599,029
Management & Administration	7,613,313
Total Expenses	\$54,865,513

Operating Surplus (Deficit) **\$1,008,969**

Non-Operating Revenue and Expense

Depreciation, Amortization & Accrued Interest (7,835,855)

Net Income (Loss) **\$(6,826,886)**

Leadership

Board of Directors As of October 1, 2020

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Judge, Retired, King County
Superior Court

Clark Kimerer, Vice Chair
Assistant Chief, Retired, Seattle
Police Department

Veronica Kavanagh, Treasurer
Informatics Analyst, Swedish
Medical Center

Sandeep Kaushik, Secretary
Partner, Sound View Strategies

Derrick Belgarde
Deputy Director, Chief Seattle Club

Karen Breckenridge
Principal, Breckenridge Consulting
Services

Susan Byrnes
Chief Communications Officer,
Bill & Melinda Gates Foundation

Terrence Carroll
Distinguished Jurist in Residence,
Seattle University School of Law

Patti Cole-Tindall
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Sheriff's Office

John Hayes
Captain, Audit, Policy and Research
Section, Seattle Police Department

Nina Maisterra, MD
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Peter McGough, MD
Medical Director, Retired,
UW Neighborhood Clinics

Jon Scholes
President and CEO,
Downtown Seattle Association

Larry Smith
Attorney

Brian Surratt
Assistant Vice President,
Real Estate Development and
Community Relations, Alexandria
Real Estate

Sheryl V. Whitney
Partner, Whitney Jennings
Management Consulting

Ron Wright, AIA
Principal, Ron Wright
& Associates/Architects, PS

Programs

Supportive Housing

- 1811 Eastlake
- Aurora House
- Canaday House
- Clement Place
- Cottage Grove Commons
- The Estelle
- Evans House
- Hobson Place, Phase 1
(Opening October 2020)
- Interbay Place
- Kerner-Scott House
- Lyon Building
- The Morrison
- Rainier House
- The Union Hotel
- Scattered Sites

 Learn more at
desc.org/what-we-do/housing

Health Services

- BAT (Buprenorphine Assisted Treatment)
- Crisis Solutions Center
- COAT (Community Outreach and Advocacy Team)
- HOST (Homeless Outreach Stabilization and Treatment)
- Keys to Home
- Onsite Medical Services
- PACT (Program of Assertive Community Treatment)
- SAGE (Support, Advocacy, Growth, and Employment)
- SHARP (Services and Housing to Access Recovery)
- Substance Use Disorder Treatment
- Supported Employment

 Learn more at
desc.org/what-we-do/health-services

Emergency Shelter

- Exhibition Hall (2020 COVID response)
- Main Shelter (Closed in March 2020 due to COVID risk)
- Queen Anne Shelter (Closed in March 2020 due to COVID risk)
- Kerner-Scott Women's Shelter
- Navigation Center
- Red Lion Hotel, Renton (2020 COVID response)
- West Wing Shelter
- 50 leased motel rooms (2020 COVID response)

Need shelter?

**Call 206-464-1570
x3033**



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Service Center
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Seattle, WA 98104
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